

## North American Roofing is the largest centrally-managed commercial roofing contractor in the United States.

Since 1979, North American Roofing has installed and serviced more than 1 billion square feet of roofing on more than 35,000 buildings in the Continental United States. The tradition of roofing with integrity that started three generations ago continues today as our nationwide network of crews install and service all major brands and types of roofing systems. Systems are specifically value-engineered for customers of all sizes across the country.

### Principle Services

North American Roofing Services, LLC is a commercial and industrial roofing contractor. Our principal services include:

- Roof replacements
- Roof repairs
- Preventative maintenance programs
- Roof asset management
- On-demand roof leak service
- Emergency/disaster response program
- Snow removal
- Roof restorations and coatings
- Solar-ready roofs
- Warranty services- Additional rebates and incentives may be available through your utility company!
- Up to 25-year labor and material warranties available!

### Awards

North American Roofing is an approved contractor for all major manufacturers of roofing systems and assemblies.

#### GAF:

- 2018, 2019 3-Star President's Club
- Master Select Contractor
- Triple Excellence Awards

#### John Manville:

- 2018 Peak Advantage 5280 Council
- 2019 Pinnacle Council Awards
- 2019 Master Contractor

#### Carlisle Syntec:

- 2018 ESP Award
- 2016 Centurion Award

#### Firestone Building Products:

- 2018 Master Contractor Gold,
- 2015 & 2019 President's Club & Platinum Council Awards

#### Sika Sarnafil:

- Alliance Partner

#### Fibertite:

- Gold-Level Installer

## STARCARE™

### STARCARE™ roof maintenance program

StarCare is our affordable roof asset management program designed to prolong the lives of your existing roof systems, keep them water tight, and provide you with all the information you need to forecast maintenance budgets for necessary roof repairs and replacements.

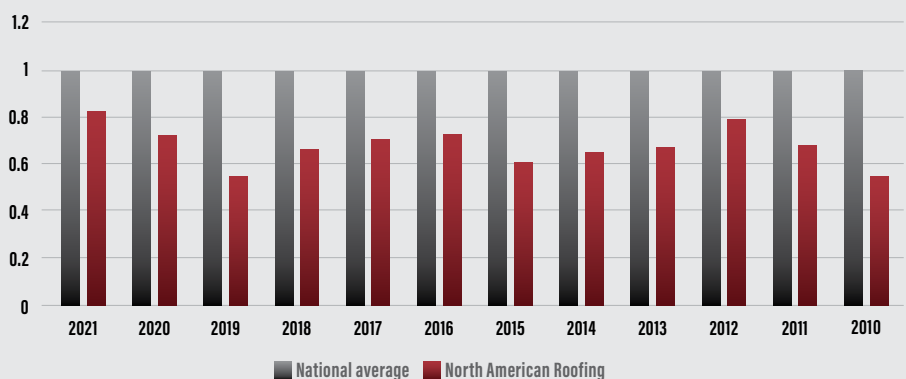
### Safety

North American Roof Services has consistently been below the Experience Modification Rate Industry Average.

#### Contact:

**Donte Oliver - Safety Manager**  
 Phone: 828-458-3269  
 Email: doliver@naroofting.com

Experience Modification Rate (Industry Average = 1)



2021: 0.85 / 2020: 0.76 / 2019: 0.55 / 2018: 0.66 / 2017: 0.70 / 2016: 0.73 / 2015: 0.61 / 2014: 0.66 / 2013: 0.67

# QUALIFICATIONS STATEMENT

## Today's strength originates from strong roots

Founded in 1979 by Carl Verble, grandfather of our current CEO, who saw an opportunity to create a new company out of a unique market situation: only Carlisle manufactured EPDM at the time.

- † Carl Verble proposed to Firestone Tire & Rubber the idea of creating Firestone Building Products (the largest single-ply manufacturer today) and having the newly formed North American Roofing install the systems.
- † North American was the sole installer for Firestone's first five years.
- † Inc. 500's "Top Ten Fastest Growing Companies."
- † Introduced North American's private label system and warranty.
- † Sales-savvy Michael Verble, son of Carl, took over in 1989.
- † Patented EPDM fastener system Perma-Lok created.
- † Michael Verble launched Installed Products USA, which became Home Depot's first at-home services contractor. The Home Depot purchased Installed Products USA in 2003.
- † Brian Verble, grandson to Carl and son to Michael, took over as CEO in 2007.
- † NorthStar Building Services™ is launched as a separate division to manage repair and maintenance for any commercial roof across the country.
- † North American becomes an approved installer of all major manufacturing brands, most recently (2010) LiveRoof Garden Systems, United Coatings and (2011) Carlisle Energy Services.
- † In November 2018, after attracting the attention of a private equity firm, the company was purchased.
- † North American Roofing continues to work hard every day to earn the confidence of our clients across the United States.



### ABOUT NORTH AMERICAN ROOFING

As a trusted industrial commercial roofing contractor, our primary focus is to build on our relationship by anticipating your roof's needs, not the next sale. By standing on a foundation built on integrity through exceptional engineering and customer service, we hope to earn your trust today and into the future. We have been providing commercial roofing with integrity since 1979!

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Contract No. 211001  
Vendor ID 7840



### Statement on Release of Financial Information

North American Roofing Services, LLC is a privately held company and does not disclose financial information.

Dun & Bradstreet Rating: 5A1  
Labor/Union Affiliation(s): Non-Union  
Geographic Service Area: Continental United States



Scan QR Code with your phone camera to learn more Or visit [NARoofing.com](http://NARoofing.com)

